

Sales Executive (MAKATI)



Seller Info

Name: Edgieson Canquin
First Name: Edgieson
Last Name: Canquin
Cell Phone: +092 (619) 232-7
Address Line 1: Philippines
Address Line 2: National Capital Region-NCR
Address Line 3: Pasig
Street:

Listing details

Common

Title: Sales Executive (MAKATI)
Job Type: Full-Time
Description: Position Objective:

- This position is responsible for offering product solutions on financial needs of BPI customers.

Roles and Responsibilities:

- Cross-sell and upsell BPI-Philam products to BPI customers
- Establish, maintain and grow good relations with bank partners in the branch, and prospective and existing clients of BPI
- Provide excellent customer service and aftersales service to clients of BPI
- Prepare, submit, and analyze sales reports on a regular basis
- Attend weekly meetings with bank parts and Bancassurance Area Managers for production updates and marketing campaigns

Qualifications:

- Bachelor's Degree holder
- Should have good communication and interaction

skills

- Can establish and build good working relationship with colleagues and customers
- With strong motivation and is target-driven

Additional information

Company: BPI-Philam Life Assurance Corporation
Contact Person: Edgieson
Cell Phone: +092 (619) 232-7
Email: edgiesonjulius.canquin@aia.com

Location

Account address on the maps: No
Address Line 1: Philippines
Address Line 2: National Capital Region-NCR
Address Line 3: Makati